

V A R E S C H I P A R T N E R S

Company Profile



Our team
creates
value.



Vareschi & Partners is
a team of trainers and
consultants, born from
the integration of know-
how, competence and
ambition.

Elmar Vareschi
Founder & CEO

www.vareschipartners.com

Our systematic approach is designed to guide and focus the activity of the group or of the individual to reach the business or project goals.

VALUES

Accuracy & serach for excellence	pag.4
We support your business	pag.5

METHOD

Visual thinking	pag. 6
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SERVICES

Managerial Training for non financial manager	pag. 7
Managerial Training for Controller and financial manager	pag. 8
Business Game	pag. 9
Business Partner Controller	pag. 10
Executive Consultancy	pag. 11
Finance Windows	pag. 12
Publications	pag. 13
ISO Certification and confidentiality	pag. 13

A hand holding a white stylus points towards a tablet. The tablet screen displays various business charts, including a pie chart with blue and orange segments, a bar chart with red and blue bars, and a line graph with a blue line. The background is blurred, showing a desk and a computer monitor.

Accuracy and search for excellence

Accuracy and search for excellence are the trait d'union of the Vareschi & Partners team. The team is composed by trainers, consultants and coaches.

Each professional comes from finance and economic management area, with a consolidate professionalism in their field thanks to several working experiences in companies, counselling and university professorship, both in Italy and abroad.

The Vareschi & PArtners key values are:

- Competence and methodological rigour, achieved thanks to continuous research and updating;
- Transparency, in all steps of business management, from internal processes to public relations;
- Team work, intended as agreement and integration within the team itself, as well as quest of a partnership with the customer.

VALUES



We are your company's consultants

We are your company's consultants, your coaches but at the same time we want to be your motivators!

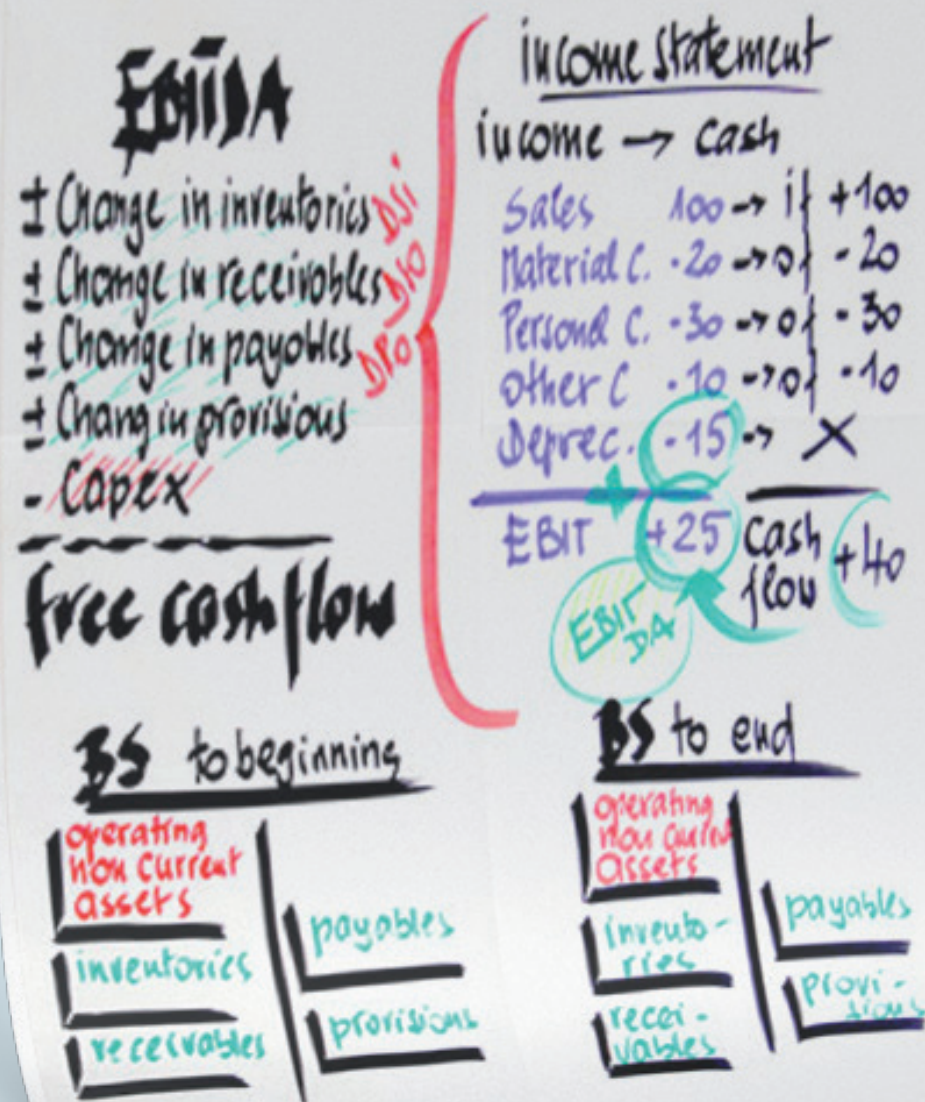
With a deep theoretical knowledge of the economic subject together with a proven experience in the financial field, all Vareschi & Partners trainers focus the activity and projects to reach the company goals.

For this reason Vareschi & Partners team operates only when they are certain to be able to satisfy the customer needs and to create value for the customers' business.

All professionals working in Vareschi & Partners share an ethic and professional code, thus creating an homogeneous company style, based on the above mentioned values.

YOU & US

the Cash flow creating



Visual Thinking

Vareschi & Partners trainers use the flipchart both in virtual and presence classes, with a pragmatic slant.

Why?

Because the team use the visual thinking method that helps to involve the participants during the training sessions, ensuring an optimal learning. It's easy to understand that the Vareschi & Partners method is practical and pragmatic, allowing participants to recognize themselves in the examples, comparing and practicing on concrete business cases.

But there is more! At the end of each course, participants are provided with a digital copy of the diagrams analyzed. Upon the request of participants, we issue certificate of attendance containing the programme.

All Vareschi & Partners training, coaching and consultancy courses are available in English, Italian and German.



Managerial Training for non financial manager

To understand the economic and financial levers of the business is a must-have to become a successful manager. This managerial training is addressed to managers of any functions, both individuals and groups, willing to improve their decision making competences, also making them quickly interpret their effects on the financial system.

Both presence training and Virtual classes available.

The subjects of Vareschi & Partners managerial training courses are the following:

- › Finance for non finance
- › Systems Perspective on Financial Systems
- › Dynamics of the financial System: profitability, current assets and added economic value
- › Revenue Management
- › Business Planning
- › Growth Through Acquisitions
- › Advantages Of Investment Analysis
- › How to Read & Understand a Financial Statement
- › Budget and forecast
- › Finance Focus: 10 must have for Managers
- › Operational decisions and impacts on Financial Systems

SERVICES



Managerial Training for Controller and financial manager

These Vareschi & Partners specialized training courses are addressed to Controller and all Financial Managers. The participants will update their technical skills, boosting their performances and their knowledge in economics and finance.

Both presence training and Virtual classes available.

The subjects of the specialized training courses are the following:

- › **Systems Perspective on Financial Systems**
- › **BusinessPlanning**
- › **Growth Through Acquisitions**
- › **Advantages Of Investment Analysis**
- › **Consolidated financial statement**
- › **How to Read & Understand a Financial Statement**
- › **Activity based costing**
- › **Budget and forecast**
- › **Cash planning & management**
- › **Operational decisions and impacts on Financial Systems**
- › **Finance: from number crunching to business partnering**
- › **Efficient & cost effective Reporting**
- › **Early warning system**
- › **Stress test: resilience & resistance under adverse economic conditions**

SERVICES



Business game

The business games are simulation games that are used as an educational tool for teaching business. The business games goal is to reproduce specific economic conditions where managers often work. The Vareschi & Partners training method offers a strong added value, meaning a high level of learning.

For several years, Vareschi & Partners has been collaborating with a leading company (Tata Interactive Company). Such collaboration involves the development of new applications (contents). Vareschi & Partners offers several Business Simulation Games.

SERVICES



Business Partner Controller

The ability of controllers to provide information and support to obtain a better decision-making process is increasingly becoming a competitive advantage especially for those companies aiming at a profitable growth in the most complex markets.

The Business Partners have the opportunity to use the great amount of information and their skills to provide a valuable support influencing and testing companies' decision-making process.

SERVICES



Executive Consultancy

Vareschi & Partners offers solutions to companies who want to create value.

How?

Vareschi & Partners supports the Top Management planning together both strategies and goals, being involved in the responsibility for the results obtained.

The consultancy solutions are based on a multi-faceted concept elaboration axed on up-dated information. The Vareschi & Partners team operates with a strong common sense and effective feasibility so as to boost the customer performances. Consulting covers all subjects of managerial and specialized training and it's available also online.

SERVICES

A photograph of a modern glass skyscraper at night, with interior lights glowing through the windows. The building is partially obscured by a large white graphic element.

Webinar Live with E. Vareschi



**FINESTRE
DI FINANZA[®]**
Incontri con Elmar Vareschi

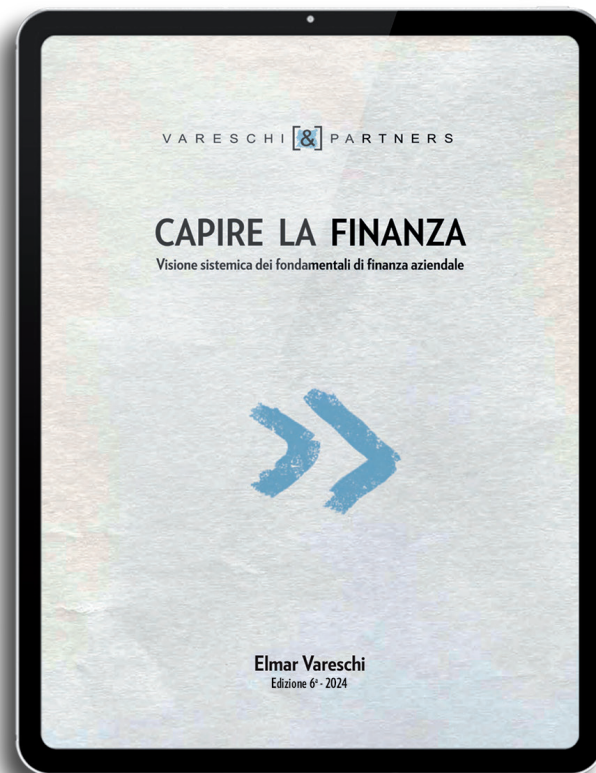
Our “finance windows” are virtual classrooms, essential for the finance and economic management of your company! Contact us and meet Elmar Vareschi through webinar sessions!

www.finestredifinanza.it

Publications

Our publications, only in Italian language, are the following::

- 2010 e-book “Capire la finanza” 1.
Edizione – visione sistemica dei principali modelli di gestione economico-finanziaria;
- 2012 e-book “Capire la finanza” 2.
Edizione rivista e aggiornata, visione sistemica dei principali modelli di gestione economico- finanziaria;
- 2014 e-book “Capire la finanza” 3.
Edizione rivista e aggiornata, visione sistemica dei principali modelli di gestione economico- finanziaria;
- 2018 e-book “Capire la finanza” 4.
Edizione rivista e aggiornata, visione sistemica dei principali modelli di gestione economico- finanziaria;
- 2020 e-book “Capire la finanza” 5.
Edizione rivista e aggiornata, visione sistemica dei principali modelli di gestione economico- finanziaria.
- 2024 e-book “Capire la finanza” 6.
Edizione, rivista e aggiornata, visione sistemica dei principali modelli di gestione economico-finanziaria.



ISO 9001 Certification

Vareschi & Partners is certified since 2006 getting the ISO 9001 Certification – Training (EA-37), Coaching (EA-35) and Consulting (EA-35).

Confidentiality

We guarantee that all data will be treated in strict confidence. All documents will be used only within the project, pursuant to EU Regulation 2016/679.



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